

Milan, prot. n. 6821 – 15/06/2022

COMPETITION FOR THE CONFERRAL OF 1 COLLABORATION CONTRACT AT THE LABORATORY LEAP OF UNIVERSITA' COMMERCIALE "LUIGI BOCCONI" OF MILAN

Article. 1

The Università Commerciale "Luigi Bocconi" of Milan is launching a competition based on qualifications and tests for the conferral, by means of an appropriate contract, of 1 Collaboration Contract for an Associate Director of Policy with the following characteristics:

Duration: 3 years (subject to yearly performance review)

Laboratory for Effective Antipoverty Policy (LEAP), Bocconi University

Scientific Coordinator: Prof. Eliana La Ferrara

Scientific Sectors:
13/A1 Economics
SSD: SECS P/01 Economics

The Laboratory for Effective Antipoverty Policies (LEAP) is a research center based at Bocconi University, Milan, Italy, working to reduce poverty around the world, with a focus on developing countries and Italy. Our approach combines original data collection in the field, evaluation design and rigorous empirical methods to offer reliable solutions to actors who are interested in testing and improving the effectiveness of social and development projects.

Job description:

LEAP is actively seeking an Associate Director of Policy to join its team and contribute to its mission to improve the lives of the most disadvantaged populations. The Associate Director of Policy will work in close collaboration with LEAP's Executive and Scientific Directors and with LEAP affiliated faculty.

Key Roles and Responsibilities:

1. Provide strategic leadership to advance LEAP's mission and improve operational effectiveness;
2. Liaise with grants and fundraising office. Leverage research and knowledge useful to develop and maintain donor's relationship. The ideal candidate is able to converse fluently with funders and partners and understand how this fits with policymaker priorities. Key responsibilities include developing concept notes and grant proposals;
3. Maintain existing relationships with governments, not for profits, the private sector, and community stakeholders to disseminate lessons from research and impact evaluations conducted by LEAP and promote evidence-informed decision-making;

4. Actively liaise and correspond with local implementing partners (e.g., NGOs, survey firms) to ensure that the implementation of research projects is consistent with the evaluation plan;
5. Develop new scientific partnerships in areas related to development economics both in developing and developed countries;
6. Liaise with NGOs and Bocconi Career Service to facilitate research internships for LEAP affiliated students;
7. Policy outreach and media communications to share evidence from research produced at LEAP with decision-makers and advance the evidence-based policymaking movement;
8. Represent LEAP in meetings and scientific conferences and liaising with academics, officials, etc.
9. Contribute to writing policy and scientific reports that synthesize research findings.

Article. 2 *Admission Requirements*

In order to participate in the competition, the candidate must have the following requirements:

- Master's degree in economics, statistics, public policy or a closely related field that includes significant training in economics and statistics or quantitative methods of program evaluation. Ph.D in related subjects is a plus.

Relatives (up to the fourth degree of kinship) of professors in the University Council, the University Rector, or the Director General may not apply.

Candidates must be in possession of the above-mentioned requirements by the deadline for the presentation of applications as indicated in this advertisement.

Candidates may obtain conditional acceptance. At any time, the administration can arrange, within reason, exclusion from the selection procedure due to the lack of the necessary requirements.

Article. 3 *Applications*

Applicants should apply by submitting the complete package via our on-line application system, which can be found at

https://jobmarket.unibocconi.eu/?type=c&urlBack=/wps/wcm/connect/Bocconi/SitoPubblico_EN/Navigation+Tree/Home/faculty+and+research/research/Calls/

The deadline for submitting applications is **5 p.m.** on **08/07/2022**.

Applications must clearly indicate:

- Name and surname
- date and place of birth

- fiscal code (codice fiscale)
- citizenship
- residence
- contact address
- qualifications (degree)

The application must include the following documents, which must be submitted via portal:

- CV;
- Cover letter describing your interests in and qualifications for the role;
- List of up to 3 references with whom you have worked in a capacity similar to the role;
- Degree certificate

Article. 4 *Evaluation Committee*

The Evaluation Committee is composed as follows:

- 1st member: Director of the Research Centre or a representative
- 2nd member: Scientific Coordinator
- 3rd member: a person jointly appointed by the Director of the Research Centre and the Scientific Coordinator

The selection will be carried out by means of an evaluation of qualifications and an interview.

The Committee can allocate a maximum of 100 points for each candidate:

- Maximum 60 points for the evaluation of the CV, academic qualifications;
- Maximum 40 points for the evaluation of the interview that will mostly take place with the Scientific Coordinator of the project.

The Committee will consider the following skills as necessary for carrying out the activities foreseen for this position:

Experience:

- A minimum of 4 years of relevant experience, including research experience and/or in a leadership and management position in an organization focused on social issues. Demonstrated track record of building and maintaining partnerships with external organizations and in publicly representing an organization. Track record of grant writing, including scientific aspects, and successful fundraising. Experience working with government, developing or influencing policy preferred. Work experience should demonstrate a high level of responsibility and ownership;
- Technical understanding of policy research: strong analytical abilities and demonstrated ability to understand and communicate findings from rigorous quantitative research. Understanding of economics, quantitative research, and impact evaluation methods (including randomized evaluations) is essential;
- Written and Oral Communication: Ability to effectively communicate, both in verbal and written forms, with a range of stakeholders (e.g. government policymakers, donors, non-profit leaders etc) on a wide range of issues, including

organizational strategy, evidence-based policy, and research results. Strong public speaking ability across a range of settings, including presentations, panel discussions, and one-on-one meetings. Track record of effectively writing for donors and policymakers preferred;

- External Stakeholder Relations: track record of building partnerships with external stakeholders, which may include donors, government and not-for-profit leaders, and researchers. Ability to advise junior researchers on stakeholder relations;
- Project Development: ability to plan and manage multiple complex, multi-year research projects from conception to completion. Able to push forward external stakeholders, meet deadlines, manage budgets, and manage staff time and resources;
- People: demonstrated effectiveness in leading, inspiring and supervising diverse teams to successfully complete research projects;
- Travel: willingness to travel and represent LEAP as needed at scientific conferences and stakeholder meetings, both in developed and developing countries;
- Language Requirement: English. Knowledge of Italian language preferred (but not necessary);

The minimum score to be included in the ranking list is 60.

Candidates will be informed of the interview date via e-mail, with suitable advance notice. Interviews may be held via conference call, or face to face at the University premises. Candidates will be informed of the date of the interview (via email) with adequate advance.

The Committee will evaluate the candidates and will rank these based on the scores obtained.

Winning candidates will be notified in writing of the award decision. Candidates must sign the contract at the latest 15 days after receipt.

The contract is individual and indivisible.

Article.5 Rights and Duties of the Contract Worker

The contract will have a duration of 3 years from 01/10/2022 and is subject to a yearly performance review by the Director of the centre.

Conferral of the contract implies a commitment to undertake research and dissemination activities at the university or any other contractually agreed location.

The normal obligations of the Contract Worker include:

- Research activity in the context of the Research Project, under the supervision of Prof. Eliana La Ferrara, Scientific Coordinator of the project who will assess the activity undertaken.

Activities undertaken outside of the scope of the contract, should not conflict with the

contract with the University. The Director of the Centre will assess potential conflicts of this nature, following a consultation with the Scientific Coordinator. Such circumstances will lead to the termination of the contract.

The conferral of the contract does not constitute an employment contract and does not confer any rights to teaching roles within the University.

Article.6
Financial Compensation

The amount of the contract is 60.000€ gross per years.

The University will provide accident and liability insurance cover. Payments will be normally made in monthly post-dated instalments, following the submission, by the deadline indicated by the Administration Department, of a payment note signed by the Scientific Coordinator who will verify the activity undertaken.

Article.7
Causes of deferral or suspension of the contract

If a candidate is on maternity leave, minimum payments will be made by INPS (national insurance) with a top-up payment made by Bocconi University up to the monthly amount of the contract.

Article. 8
Treatment of Personal Data

All personal data supplied to the Faculty and Research Division of Bocconi University will be used for the current evaluation procedure and for the conferral of a collaboration contract.

Article. 9
Advertising

The advertisement of the above-mentioned position is published on the Bocconi University website. Bocconi University may also publish this advertisement on the main international job opening websites for this sector. A copy of this advertisement is available from the Faculty and Research Division.

This advertisement is also published in Italian. In case of discrepancies between the Italian and English texts, the Italian version will be considered definitive.

Faculty & Staff Administration
(Marcello Valtolina)

